



What is meant by...
"Pay-as-Produced"?

What is behind...
"Pay-as-Forecasted"?

Pay-as-Produced



This refers to a PPA* delivery in which the buyer undertakes to purchase the power actually produced by a renewable energy plant at a fixed price agreed in advance.

* PPA (Power Purchase Agreement)

Pay-as-Produced

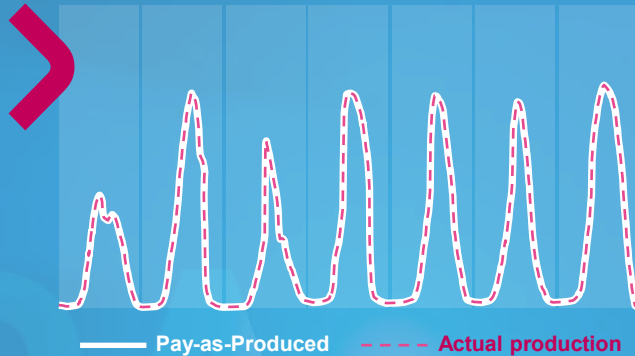
Characterized by:

- A Variable costs
- B Uncertainty regarding delivery quantity
- C Increased complexity

Pay-as-Produced

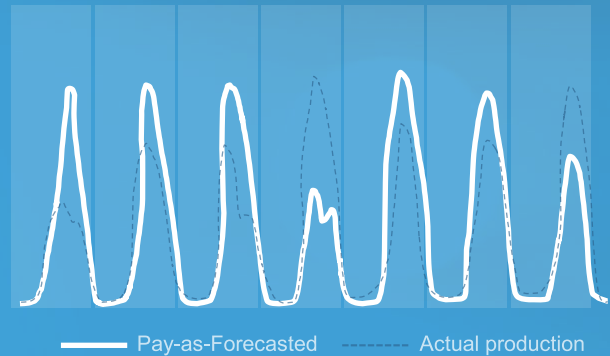
The Pay-as-Produced supply structure passes on the spot and balancing energy risk entirely to the buyer:

Pay-as-Produced



- Delivery of the actual production
- Buyer bears all spot and balancing energy risks

Pay-as-Forecasted



- Delivery based on daily forecasts for the previous day
- Buyer bears the spot risks
- Seller bears the equalization energy risks

Pay-as-Forecasted

” This refers to a PPA delivery in which the generation quantity forecast on the previous day is delivered by the seller regardless of whether this is actually achieved or not.

The difference between actual generation and the day-ahead forecast is borne by the seller.

PPA

Pay-as-Forecasted

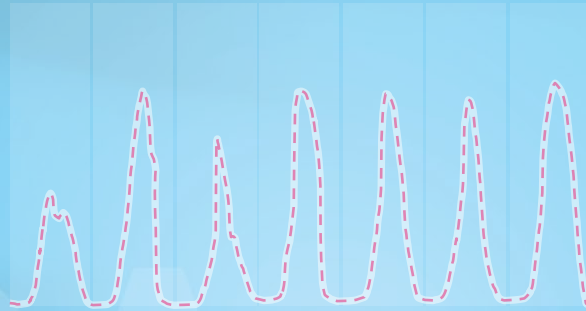
Characterized by:

- A** The quantity to be supplied is fixed on the previous day (day-ahead). The customer receives the hourly power forecast for the following day
- B** The equalization energy risk is shifted from the buyer to the seller
- C** The buyer does not know the amount and structure of the delivery quantity when the contract is concluded until the day before delivery

Pay-as-Forecasted

With a Pay-as-Forecasted delivery, the buyer is relieved of uncertainties in the forecast:

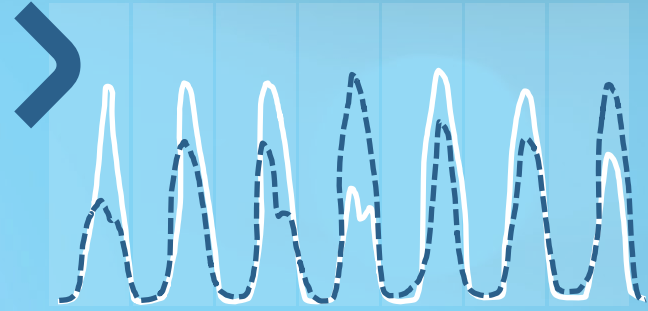
Pay-as-Produced



— Pay-as-Produced - - - - Actual production

- Delivery of the actual production
- Buyer bears all spot and balancing energy risks

Pay-as-Forecasted



— Pay-as-Forecasted - - - - Actual production

- **Delivery based on daily forecasts for the previous day**
- **Buyer bears the spot risks**
- **Seller bears the equalization energy risks**

Ready for the future of energy supply?

Our team will be happy to accompany you on this journey.



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